

Personality Profile:

C.K. Somany



Born on 25th June 1933 in Kolkata, Mr. Chandra Kumar Somany acknowledged expert in glass technology holds more than 60 years of rich experience in glass industry.

Mr. Somany laid the foundation of Hindusthan National Glass and Industries Ltd., (HNGIL) in 1946. Presently, he is serving as the Non-Executive Chairman of the Company and is providing policy guidelines for the management and administration of the Company.

He holds an F.B.I.M. (London) Degree and a Degree in Glass Plant Instrumentation from Honeywell Brown, Minneapolis, U.S.A.

Some of the prominent positions held by Mr. Somany are President of The All India Glass Manufacturers' Federation (AIGMF); President with Eastern India Glass Manufacturers' Association (EIGMA)- Kolkata and Chairman of Chemical and Allied Export Promotion Council (CAPEXIL).

Mr. C.K. Somany popularly known as CK is globally respected entrepreneur. Mr. Somany is the principal architect of what constitutes the modern Indian Glass Container Industry today. He joined the Indian Glass Packaging Industry when it was at a nascent stage. His family had interests in a small glass bottle plant in the state of West Bengal, which was largely based on the manual process of manufacturing. Around this point in time, his family wanted to go for substantial automation in the business process.

Today, it is his vision & constant thrust towards innovation and adoption of latest in technology that has resulted in the HNG Group emerging as a market leader in Indian glass packaging Industry, running seven fully automated container Glass plants in India and One in Germany besides a Float Glass unit in Gujarat.

Mr. Somany is presently the Chairman of the Glass & Glassware Panel of CAPEXIL (Chemical & Allied Products Export Promotion Council) which controls an export turnover of US\$ 17 billion. He is also the Chairman

of the Society of Glass Technology (Indian Section).

Mr. Somany was pioneer in bringing world class quality product to its customers.

The company under its leadership has used latest state of the art technology of glass manufacturing. He sets the benchmark in terms of quality of the product, his focus on continuous upgradation of technology and timely expansion of production capacity to ensure that group is in a position to satisfy the demands of customers. The customer centricity has always been of paramount importance for him. He was also well supported by his two sons Mr. Sanjay Somany and Mr. Mukul Somany.

HNG GROUP

- Hindusthan National Glass & Industries Ltd. (HNGIL) is the flagship company of the group and largest producer of Containers Glass in India having market share of over 55%. HNG is having Pan India presence with seven manufacturing units. HNGIL

has a diversified Customer base across all user segments. Its customers include United Breweries, Carlsberg, Sab Miller, Diageo, United Spirit, Bacardi, Pepsico, Coca Cola, Unilever, Nestlé, Dabur, Heinz, Ranbaxy, Cipla, Pfizer, GSK and Himalaya amongst others.

- HNG Float Glass Ltd. is a significant player in Float glass market in India and has a state-of-the-art manufacturing plant at Halol, Gujarat.
- HNG Global GmbH, a wholly owned subsidiary of HNGIL was acquired as Agenda Glass AG, in May 2011. The Plant is located at Gardelegen, Germany.
- Glass Equipment (India) Limited (GEIL) is a leading Glass Machinery manufacturer in India, offers diversified spectrum of IS Forming Machines for efficient glass container production.
- AMCL Machinery Limited is High End Engineering Machinery Company, having State of the art Manufacturing facility at Nagpur, Maharashtra with well-equipped Design and Development center.



Mr. C.K. Somany at the signing ceremony (Jan 10, 2013) with Trakya Cam Sanayii for jointly pursuing the float glass business in India, under the aegis of HNG Float Glass Limited (HNGFL)

- Somany Foam is into the manufacturing of Polyurethane Foam, mattress, pillow, cushions, Sofa 'n' Bed, Couch, Peeled foam rolls & industrial foams sheets and located in Haridwar, Uttarakhand

HNG group in the field of container glass caters to various segments such as liquor, beer, pharmaceuticals and Food & beverages etc. by producing more than 15 million bottles a day. The container glass manufactured ranges in size of 5ml to 3200ml. The container glasses are produced in the colors – Flint, Amber, and Green.

In float glass, HNG caters mainly to architectural segment with a pull of 600 MTD. The float glass manufactured ranges from a thickness of 3.5mm to 12mm. Float glass are produced in the forms such as clear, tinted and reflective.

HNG has over the period has increased capacity in all the regions to become the largest container glass players with presence in all parts. The capacity expansion was done through both organic and inorganic route with an idea of having facility near to its customer to deliver the high quality product and also to serve them timely and in cost efficient manner. Below is the chronology of major expansion that took place:

1952 = India's first fully automated glass manufacturing plant, with an installed capacity of 30 TPD was commissioned at Rishra (near Kolkata in West Bengal)

1956 = Put up second Greenfield plant at Bahadurgarh (Haryana), with 90 TPD of capacity

1964 = Put up of third furnace at Bahadurgarh (Haryana)

1974 = Put up of fourth furnace at Bahadurgarh (Haryana)

1982 = Put up of fifth furnace at Bahadurgarh (Haryana)

2000 = Put up of sixth furnace at Rishra (near Kolkata in West Bengal)

2001 = Installed capacity was raised to 1100 TPD and was certified with ISO 9001:2000

2002 = Production strength was raised to 1800 TPD with the acquisition of sick units of Owens Brockway (India) Ltd. at Rishikesh and Puducherry

2005 = Installed capacity was increased to 2150 TPD through the acquisition of Larsen & Toubro Plant (Nashik)

2006 = Incorporated HNG Float Glass Ltd. to set up a Float Glass Plant in Halol

2007 = Acquired Neemrana Plant through the merger of Haryana Sheet Glass and installed capacity was increased to 2540 TPD

2013 = Greenfield and Brown field expansion in Naidupeta, Andhra Pradesh and Nashik, Maharashtra. The capacity was increased to 4300 TPD

PAN-INDIA PRESENCE

- GEIL
- Float Glass Unit
- Container Glass Plant Locations
- Marketing Offices

Plant Capacity	(TPD)
Rishra	800
Bahadurgarh	840
Vrbhadra	460
Puducherry	330
Nashik	980
Neemrana	180
Naidupeta	650
Total	4300



सी.के. बाबू : स्टार्टअप से शिखर तक

एच.एन.जी. को ग्लास इंडस्ट्री में ऊंचे स्थान पर पहुंचाने में चेयरमैन सी.के. सोमानी की कड़ी मेहनत और मार्केट को पहचानने का तर्जुबा काम आया।

भारत में ग्लास पैकेजिंग खंड की दिग्गज कंपनी एच.एन.जी. की बाजार हिस्सेदारी 55 पर्सेंट के साथ पहले नंबर पर है।

सन् 1952 में मात्र 15 टन प्रतिदिन की क्षमता के काँच के उद्योग से शुरुआत करने वाले मारवाड़ी मूल के श्री सी.के. बाबू के बारे में कोई नहीं जानता था कि यह एक दिन काँच की दुनिया के बेताज बादशाह बन जायेंगे। बाजार पर उपलब्ध होने वाले 'H' मार्क वाले काँच की विश्वप्रसिद्ध कंपनी 'एचएनजी' आज उनकी सोच, कठोर-परिश्रम का ही नतीजा है। काँच के इन बादशाह के मन मस्तिष्क में ही काँच छया हुआ नहीं है, दिल भी काँच का ही है, जिसका प्रमाण यह



Mr. C K Somany being felicitated for being awarded as 'Glass Person of the Year' in 2013 at Bengal Club (Kolkata) by then AIGMF President, Mr. S C Bansal as host of the function, EIGMA President and CMD, LaOpala Ltd., Mr. S K Jhunjunwala (right) looks on.

है कि वे समाजसेवी गतिविधियों में भी पीछे नहीं हैं।

सी.के. बाबू के नाम से जाने वाले चन्द्रकुमार सोमानी का 83 वर्ष लंबा जीवन कई उतार-चढ़ावों से भरा रहा। सन् 1933 में 25 जून को कलकत्ता में जन्मे श्री बाबू के

पिताजी स्व. मुरलीधर सोमानी जूट बेग, मलमल के कपड़े व शेयर मार्केट का छोटा-मोटा व्यवसाय करते थे। आय चाहे कम थी, फिर भी माता जानकी देवी अपने परिवार को अच्छे से संभाल रही थीं। छह भाई व तीन बहनों के भरे-पूरे परिवार में माता-पिता के साथ भाई-बहनों के स्नेह की भी कमी नहीं थी। जीवन की विषमताओं का प्रथम प्रहार मात्र 10 वर्ष की अबोध आयु में ही हो गया। जिस आयु में पिता के संरक्षण व स्नेह की छत्र-छाया की आवश्यकता होती है, ऐसे समय में आपके पिता का देहावसान हो गया। बचपन तो कलकत्ता में ही बीता और प्रारंभिक शिक्षा प्राप्त की वहाँ के बंगाली माध्यम के 'हेअर स्कूल' से जो उनके मकान से लगा हुआ ही मारवाड़ियों के आधिक्य वाले क्षेत्र बड़ा बाजार में स्थित था। उच्च शिक्षा 'सेंट जेवियर्स कॉलेज' से प्राप्त की।



Mr. C.K. Somany at the Asia Pacific Meeting of Glass and Allied Industries, jointly organized by CSIR- Central Glass and Ceramics Research Institute (CSIR-CGCRI) Kolkata, International Commission on Glass (ICG), The All India Glass Manufacturer's Federation (AIGMF), and The Indian Ceramic Society (InCerS) during December 2-3, 2013.



Mr. C.K. Somany with Ex-Presidents of AIGMF at the Lawns of Om Glass Works, during Ex Com Meeting at Firozabad in 2012.

आज़ादी के पूर्व वर्ष 1946 में श्री सोमानी जब कॉलेज में पढ़ ही रहे थे, तभी उन्हें 'काँच की दुनिया' ने खींच लिया। सोमानी परिवार का 'मेन्यूअल प्रोसेज' पर आधारित एक छोटा सा 'ग्लास प्लांट' पश्चिम बंगाल के हावड़ा में था, लेकिन वह श्रमिक समस्या के कारण लंबे समय से बंद पड़ा था। वर्ष 1946 में उनके परिवार ने ऑटोमेटिक मशीनें लगाकर 'ग्रीन फील्ड ग्लास प्रोजेक्ट' की तरह उसे प्रारंभ करने का निर्णय किया।

1964 में कोलकाता के बाद बहादुरगढ़ में ग्लास प्लांट लगाया।

व्यावसायिक उतार-चढ़ावों व संघर्षों को पार करता आज एच.एन.जी. काँच उद्योग के क्षेत्र में विश्व भर में एक जाना माना नाम बन चुका है। वर्तमान में समूह के देश में कुल 7 प्लांट स्थापित हैं और मात्र 15 टन प्रतिदिन की क्षमता से प्रारंभ उद्योग आज प्रतिदिन 4300 टन से अधिक का काँच दुनिया को दे रहा है। भारत में तो समूह का अपना स्थान है ही, साथ ही यह नेपाल, नाइजीरिया, फिलीपींस, इंडोनेशिया आदि देशों को भी बड़ी मात्रा में माल निर्यात कर रहा है।

सी.के. सोमानी 83 साल की आयु में भी एक युवा की तरह जोश रखते हैं। सुबह पांच बजे उठकर नियमित प्राणायाम करते हैं। उसके बाद रूटिन में ऑफिस जाकर काम निपटाते हैं और छुट्टियों के दिन ऋषिकेश में एकांत में गुजारते हैं।

बाबूजी ने अपने व्यवसाय व परिवार के साथ ही मानवता की सेवा में भी यथा शक्ति भागीदारी की है। प्रसिद्ध तीर्थ ऋषिकेश में आपने

अपनी माता की स्मृति में जनहितार्थ 'जानकीदेवी सोमानी भवन धर्मशाला' का निर्माण करवाया। ऋषिकेश आने वाले तीर्थयात्री यहाँ घर सा माहौल महसूस करते हैं। कोलकाता 'सुनेत्र आई हॉस्पिटल' में भी आपने डेढ़ करोड़ रुपये का योगदान दिया तथा सर्जिकल यूनिट की स्थापना की। यहाँ आने वाले 20 प्रतिशत रोगियों को निःशुल्क, 30 प्रतिशत को रियायती दर पर तथा शेष सभी 50 प्रतिशत को अत्यंत कम शुल्क पर चिकित्सा सुविधा प्रदान की जाती है। इस हॉस्पिटल का उद्देश्य लाभ कमाना नहीं है, शुल्क तो केवल उपकरणों के आधुनिकीकरण के काम में ही आता है। बहादुरगढ़ हरियाणा में आपके सहयोग से 'बाल भारती विद्यालय' संचालित हो रहा है।

उनकी इसी कामयाबी के चलते साल 2013 का ग्लास पर्सन ऑफ द इयर के अवॉर्ड से उन्हें नवाजा गया। इतना ही नहीं वो पहले भारतीय हैं जिन्हें फिनेक्स अवॉर्ड देकर सम्मानित किया गया है। ये सम्मान पाने वाले वो दूसरे एशियन हैं।



Mr. C.K. Somany interacting with Hon'ble Minister of Industry for Rajasthan, Mr. Gajendra Singh during Glass Industry Meet at Jaipur in 2015. The event provided an opportunity to debate on use of glass containers as responsible and safe packaging for "Clean India Campaign" and use of glass as eco-friendly building material for "Smart Cities".

FAMILY AND OTHER ACTIVITIES

Mr. Somany’s elder son Mr. Sanjay Somany and younger son Mr. Mukul Somany are the Vice Chairman and Managing Directors of the company. Mr. Bharat Somany, son of Mr. Sanjay Somany is Director in the group and also serves as one of the Office Bearer of the AIGMF.

Mr. C.K. Somany is associated with various charitable and philanthropic organizations carrying on in the glorious tradition of his illustrious ancestors.

In the area of philanthropic activities, he has carved a niche for himself among the peer group.

In the last 15 years, he has set up a large Community Centre at Rishikesh, a modernized school in Haryana, helped several colleges, Universities, Temples and Social Organizations in their respective pursuits. He has set up the Somany Surgical Eye Clinic, equipped with ultra-modern machines to serve the distressed and the needy for their vision problems.

His wife, Mrs. Sudha Somany has been a constant support to him in all his CSR activities.

TITLE/ ACHIEVEMENTS

Mr. C.K. Somany has served as the President of The All India Glass Manufacturers' Federation (1975-76), Eastern India Glass Manufacturers' Association (EIGMA)- Kolkata (many terms) and several other commercial and non-commercial organizations. He has served as the Chairman of the Development Panel for Glass Industry formed by the Government of India, Ministry of Industry between 1995 and 1997.

GLASS PERSON OF THE YEAR 2013

Phoenix Award Committee



Mr. C.K. Somany receiving the prize from the Hon. President of India (Mr. Pranab Mukherjee), in the Presence of Mr. Jyotiraditya M. Scindia, Minister of State for Power for HNG being conferred with the National Energy Conservation Award – 2012 by the Ministry of Power on December 14, 2012.

announced the selection of Mr. C.K. Somany for “Glass Person of the Year 2013” for his significant and major contributions to glass industry in the field of production, glass education and container glass.

DIRECTORSHIPS HELD IN OTHER COMPANIES

- Spotlight Vanija Limited
- Niket Advisory & Trading Company Llp.
- HNG Cement Limited
- HNG Power Limited
- Brabourne Commerce Pvt. Limited
- Mould Equipment Limited
- The All India Glass Manufacturer’s Federation
- AMCL Machinery Ltd
- Capexil
- Bengal Rowing Club
- Eastern India Glass Manufacturers' Association (EIGMA) ■



Mr. C.K. Somany receives the 43rd Annual Phoenix Award from Mr. Gordon E Jungquist, 2013 Phoenix Award Committee Chairperson.